

We acquire companies in distressed or special situations and subsequently restructure and improve them in full accordance with social and ethical standards



SALVUS  DILIGENS
INDUSTRIEBETEILIGUNGEN

Since 2003, we have become a reliable partner for banks, industrial companies and investors because of our proven turnaround track record and financial expertise.



ABOUT SALVUS DILIGENS

Salvus Diligens is a specialised private equity firm focussing on medium-sized companies no longer engaged in the core business of the current owner. We acquire companies in distressed or special situations and subsequently restructure and improve them in full accordance with the social and ethical standards. Our know-how stems from our work in the area of turnarounds, finance, legal affairs, strategy consulting and private equity.

ACQUISITION PROFILE

We are looking for companies in distressed or special situations, such as carve-outs, industrial portfolio sales, succession planning, disappointing returns or even liquidity problems, near-insolvency or insolvency

- 🕒 Revenues from EUR 25m – EUR 250m
- 🕒 Majority share positions available

OUR APPROACH

Call or email us with a brief overview of the situation. We will usually be able to give you quick feedback as to whether it fits our general criteria. To move from there, we would require financial data such as P&L, balance sheet and data on the market. Within 48 hours we will then give you a detailed feedback on whether this is a deal that we can pursue together. If so, glad to meet you in person to discuss further procedure.

Seamless teamwork is required when a company changes hands. We work in close and trustful cooperation with our business partners.



M&A DEPARTMENTS OF INDUSTRIES

If you are disposing of unprofitable business units to increase group earnings through a legal separation or a carve-out and your aim is a „silent and reliable“ change of hands. We have many years of experience in carving out business units and are fully aware of the need to aim for a socially acceptable solution that a big company name requires.

BANKS' WORK-OUT GROUPS

If you would like to remove distressed debt from your portfolio, to achieve a commercially fair value, reco-

gnising your responsibility towards your clients or to reduce your credit risk with the injection of fresh money. Since 2003 Salvus Diligens has been known as a truly reliable partner for banks by establishing a relationship of mutual trust. This has formed the basis for finding solutions even in difficult circumstances.

INTERMEDIARIES

If you value quick fact-based feedback and decision making, talking to seasoned turnaround professionals or achieving good terms for your clients. Based

on our checklist we can give you immediate feedback over the phone, the first time we speak. 48 hours later, you will receive a detailed feedback on whether and why a potential acquisition may be relevant to us. But even if you just want a sparring partner for your discussion with your client, please give us a call.

INSOLVENCY ADMINISTRATORS

Our senior partner RA Heinz-Günter Hub worked on his first insolvency administration in 1991. Ever since he has managed insolvencies with revenues up to EUR 150m. We know that in every insolvency there

Salvus Diligens stands for „healthy“, „strong“ and „reliable“. We take great care to integrate both terms in our work, every day.



is a chance for a fresh start. But most of all, we fully understand the interests of insolvency administrators which makes us an ideal sparring partner for them.

TAX ADVISORS AND AUDITORS

In most cases, you will be an entrepreneur's first point of contact in difficult times. You know the figures, you have earned his trust. Provided your client's company has a healthy core business, we can help with suitable turnaround measures. We have a wealth of experience in negotiating with banking pools, know the various parties' interest

in times of crisis and have nothing but the highest respect for every entrepreneur's life achievement.

TURNAROUND MANAGER

You are advising a company as a turnaround consultant or interim director and you have reached the conclusion that continuing the business requires fresh money and a change in ownership? You see the market potential, know how to take advantage of it and yet you feel that you cannot move in the right direction? Talk to us!

The Salvus Diligens Turnaround Management Book *A Guide to Successful Turnaround Management*



Salvus Diligens senior partners Heinz-Günter Hub and Markus Ziegler examine the reasons for corporate decline and the strategies used for recovery.

Available at [amazon.de](https://www.amazon.de)

The senior partners of Salvus Diligens look back on a long career in the areas of turnaround management, finance, legal affairs, consulting and private equity.



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